



## COMPANY DATA

CAGE Code:

**9GJF5**

UEI:

**THBWMNBXVK55**

Service Area:

**NATIONWIDE**

Accepts Credit Cards

Disaster Response Registry:  
IN, KY, TN






## NAICS & PSC CODES

**484121**

General Freight Trucking,  
Long-Distance, Truckload

311340	315990	331210	493110
311812	322299	332999	531120
311911	324110	424210	541614
311912	325120	424470	562112
311919	325320	484110	562998
311941	325611	484122	
311942	326140	484220	
311999	326199	484230	

## POINT OF CONTACT

 **TRENT STEELMAN**  
 Richmond, Kentucky  
 [tsteelman@thesteelfactor.com](mailto:tsteelman@thesteelfactor.com)  
 270-535-4529  
 [thesteelfactor.com](http://thesteelfactor.com)

## COMPANY BIO

**Steel Factor Trucking** was founded by a United States Military Academy graduate, veteran Army logistics officer, and former college football coach. These leadership experiences laid the foundation for a company built on the core principles of accountability, commitment, and teamwork. Today, **Steel Factor Trucking** proudly provides dependable, multi-faceted transportation and logistics solutions to both public and private sector clients, with a specialized ability to meet the stringent requirements of the Department of Defense (DoD) and other federal agencies.

With a team of highly trained professionals—including military veterans and reservists—**Steel Factor Trucking** combines military precision with industry expertise to deliver services that are reliable, compliant, and scalable.

## CORE COMPETENCIES

- ★ **Transportation Services:** Local and long-distance hauling; General freight and specialized carrier services; CDL-A Hazmat-endorsed drivers
- ★ **Logistics Solutions:** Warehousing and storage; Dealer/distributor services; Third-Party Logistics (3PL) operations
- ★ **Sundry Supply Support:** PX and general sundry supplies; Last-mile delivery capabilities

## DIFFERENTIATORS

- ✓ **Service-Disabled Veteran-Owned Small Business (SDVOSB):** Active SBA-certified, with direct understanding of federal contracting and DoD compliance.
- ✓ **Military-Trained Workforce:** Staffed by veterans and reservists experienced in logistics, transportation, and mission-critical operations.
- ✓ **Compliance-Ready:** Trained and equipped to meet strict government standards, including security, documentation, and hazardous materials transport.
- ✓ **Scalable Services:** Flexible solutions for short-term projects or ongoing contracts—local or nationwide.
- ✓ **Veteran Leadership:** Run by a leader with extensive military and team-based leadership experience, ensuring disciplined execution and strong communication.

## PAST PERFORMANCES

- **United States Army Corps of Engineers**  
Darren Roberts, Contracting Specialist  
[Darren.C.Roberts@usace.army.mil](mailto:Darren.C.Roberts@usace.army.mil)
- **Federal Express Custom Critical**  
Keith Cargould, Contracting Specialist  
[Keith.Cargould@fedex.com](mailto:Keith.Cargould@fedex.com)
- **Coyote Logistics**  
Tony Loverdi, Asset Utilization Rep  
[Tony.Loverdi@rxo.com](mailto:Tony.Loverdi@rxo.com)